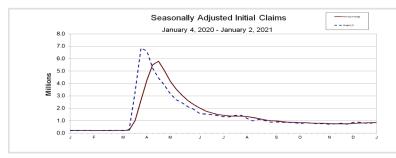


# Market Trends We Are Watching

Below is a snapshot of data we are watching that will directly or indirectly impact housing and our industry—namely focused on: (1) employment; (2) mortgage forbearance; and (3) access to credit. For the week ending January 2, **jobless claims fell to 787,000**, a decrease of 3,000 from the previous week's revised level. For the week ending December 26, the insured unemployment rate was 3.5%, unchanged from the previous week's revised rate. New York, California, Kentucky, Missouri and New Jersey saw the largest rise in unemployment. As of January 8, 19 states are partially or mostly closed for business and 31 are mostly open.

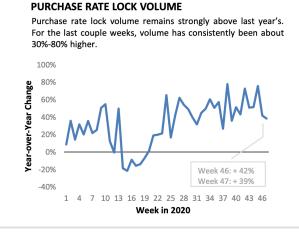
Additionally, the total number of loans in forbearance remained unchanged at 5.53% of servicers' portfolio volume as of December 27, relative to the prior week. Total loans in forbearance fell to 2.736 million as of January 5, the largest weekly drop since early November, with a total unpaid principal balance of \$547 billion. As of November, purchase rate lock volume remains strongly above 2019. For weeks 46 and 47, volume has consistently been about 30%-80% higher. Driven by ultra-low mortgage rates and a limited supply, the national home price appreciation is unsustainable and far exceeds the levels before the pandemic. The upward trend has plateaued at about 12% year-over-year.

## **Jobless Claims**



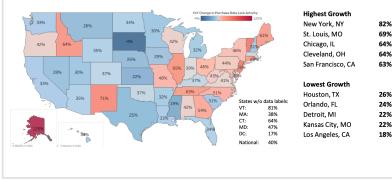
#### Source: U.S. Department of Labor

## Change in Purchase Loan Rate Lock Activity

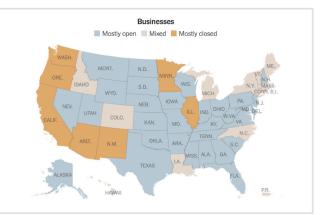


#### PURCHASE RATE LOCK VOLUME by State & Select Metros

States and Metros have experienced different trends in rate lock volume growth for weeks 46 & 47

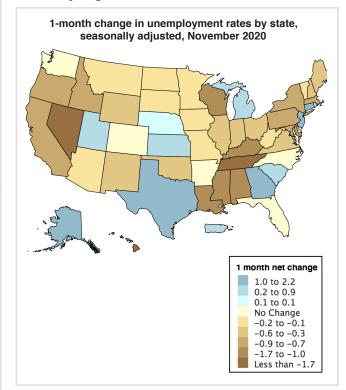


## **States Reopening**



#### Source: The New York Times

## **Unemployment Rate**

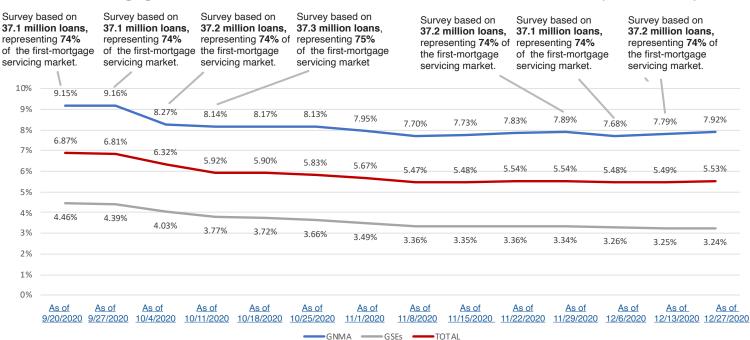


Source: U.S. Bureau of Labor Statistics

Source: AEI Housing Center and Optimal Blue

#### Share of Mortgage Loans in Forbearance

### USMI Member Report | January 8, 2021



Source: Mortgage Bankers Association (MBA) Forbearance and Call Volume Survey

#### **Active Forbearance Plans**

| Date            | Loans in forbearance | % of loans in forbearance | UPB of loans<br>in forbearance | Est.<br>Monthly P&I<br>advances |
|-----------------|----------------------|---------------------------|--------------------------------|---------------------------------|
| As of August 21 | 3.9 million          | 7.4%                      | \$833 billion                  | \$4.8 billion                   |
| As of August 25 | 3.9 million          | 7.4%                      | \$828 billion                  | \$4.8 billion                   |
| As of Sept. 8   | 3.7 million          | 7.0%                      | \$789 billion                  | \$4.6 billion                   |
| As of Sept. 15  | 3.7 million          | 7.0%                      | \$781 billion                  | \$4.5 billion                   |
| As of Sept. 22  | 3.6 million          | 6.8%                      | \$751 billion                  | \$4.4 billion                   |
| As of Sept. 29  | 3.6 million          | 6.8%                      | \$751 billion                  | \$4.4 billion                   |
| As of Oct. 6    | 2.9 million          | 5.6%                      | \$614 billion                  | \$3.6 billion                   |
| As of Oct. 13   | 2.9 million          | 5.6%                      | \$617 billion                  | \$3.6 billion                   |
| As of Oct. 20   | 2.9 million          | 5.6%                      | \$616 billion                  | \$3.6 billion                   |
| As of Oct. 27   | 3.0 million          | 5.7%                      | \$619 billion                  | \$3.7 billion                   |
| As of Nov. 3    | 2.9 million          | 5.4%                      | \$584 billion                  | \$3.5 billion                   |
| As of Nov. 10   | 2.7 million          | 5.2%                      | \$559 billion                  | \$3.3 billion                   |
| As of Nov. 17   | 2.8 million          | 5.2%                      | \$564 billion                  | \$3.4 billion                   |
| As of Nov. 23   | 2.8 million          | 5.3%                      | \$564 billion                  | \$3.4 billion                   |
| As of Dec. 1    | 2.8 million          | 5.2%                      | \$561 billion                  | \$3.4 billion                   |
| As of Dec. 8    | 2.7 million          | 5.2%                      | \$558 billion                  | \$3.3 billion                   |
| As of Dec. 15   | 2.8 million          | 5.3%                      | \$563 billion                  | \$3.4 billion                   |
| As of Dec. 29   | 2.8 million          | 5.3%                      | \$568 billion                  | \$3.4 billion                   |
| As of Jan. 5    | 2.7 million          | 5.2%                      | \$547 billion                  | \$313 billion                   |

#### Mortgage Credit Availability Index (MCAI)

| Month              | MCAI Level | Change frompre-<br>vious month |
|--------------------|------------|--------------------------------|
| <u>April 2019</u>  | 186.0      | +2.1%                          |
| <u>May 2019</u>    | 189.5      | +1.9%                          |
| <u>June 2019</u>   | 189.8      | +0.2%                          |
| July 2019          | 189.0      | -0.4%                          |
| <u>August 2019</u> | 181.7      | -3.9%                          |
| September 2019     | 183.4      | +0.9%                          |
| October 2019       | 185.1      | +0.9%                          |
| November 2019      | 188.9      | +2.1%                          |
| December 2019      | 182.2      | -3.5%                          |
| January 2020       | 181.9      | -0.2%                          |
| February 2020      | 181.3      | -0.3%                          |
| March 2020         | 152.1      | -16.1%                         |
| <u>April 2020</u>  | 133.5      | -12.2%                         |
| <u>May 2020</u>    | 129.3      | -3.1%                          |
| <u>June 2020</u>   | 125.0      | -3.3%                          |
| July 2020          | 126.9      | +1.5%                          |
| <u>August 2020</u> | 120.9      | -4.7%                          |
| September 2020     | 118.6      | -1.9%                          |
| October 2020       | 121.3      | +2.3%                          |
| November 2020      | 122.2      | +.7%                           |

Source: Mortgage Bankers Association Mortgage Credit Availability Index (MCAI)

Source: Black Knight McDash Flash Forbearance Tracker/ Data is based on a 53 million active loan count

| Wells Fargo                  | Minimum credit score of 680. No longer accepting applications for HELOCs.   |  |  |
|------------------------------|---|--|--|
| US Bank                      | Minimum credit score of 680 and maximum DTI of 50% for FHA, VA, and USDA mortgages. Minimum credit score of 700 and maximum DTI of 43% when any funds used for closings costs or down payment are not borrower's own funds or gift funds. |  |  |
| Chase                        | Minimum credit score of 700 and maximum 80% LTV. No longer accepting applications for HELOCs.   |  |  |
| Navy Federal<br>Credit Union | No longer offering FHA loans.   |  |  |
| Mr. Cooper                   | Closed its wholesale-broker platform.   |  |  |
| Flagstar                     | Minimum credit score of 680 for FHA, VA, and USDA loans. Minimum credit score of 720 for HELOCs.  |  |  |
| Better.com                   | Stopped offering FHA loans, increased minimum FICO score for borrowers, and no jumbo loans with LTVs above 80%.   |  |  |
| IoanDepot                    | Suspended investment properties with LTVs above 80% for all conventional products   |  |  |
| TCF                          | Eliminated standalone HELOCs and limited piggyback 2nds to CLTVs of 85%.  |  |  |
| Truist                       | Minimum credit score of 680 for FHA and VA loans. Maximum DTI of 50% for FHA and VA purchase loans.   |  |  |

## Lender Overlays and Product/Channel Changes