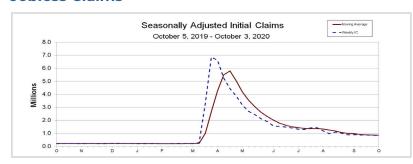


# **Market Trends We Are Watching**

Below is a snapshot of data we are watching that will directly or indirectly impact housing and our industry—namely focused on: (1) employment; (2) mortgage forbearance; and (3) access to credit. For the week ending October 3, **jobless claims fell to 840,000**, a decrease of 9,000 from the previous week's revised level and the seventh time in the last 28 weeks that filings have dropped below one million. For the week ending September 26, the unemployment rate was 7.5%, a decrease of 0.7% from the previous week's revised rate. Maryland, Illinois, New Jersey, Michigan and Massachusetts saw the largest rise in unemployment. As of October 7, 38 states are reopened or reopening, and 12 states have paused or reversed re-openings.

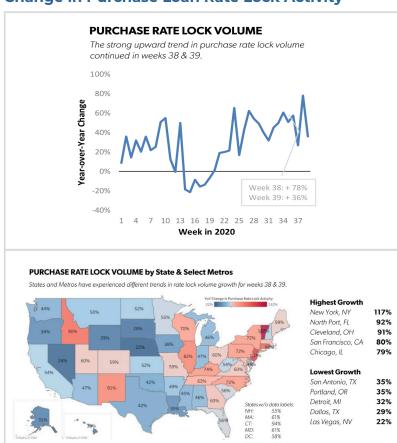
Additionally, the total number of loans in forbearance decreased to 6.81% of servicers' portfolio volume as of September 27, compared to 6.87% the prior week. Total loans in forbearance fell to 2.969 million as of October 6, with a total unpaid principal balance of \$614 billion. The strong upward trend in purchase rate lock volume continued in weeks 38 and 39. Driven by ultra-low mortgage rates and a limited supply, the national home price appreciation is unsustainable and far exceeds the levels before the pandemic.

#### **Jobless Claims**



Source: U.S. Department of Labor

## **Change in Purchase Loan Rate Lock Activity**



Source: AEI Housing Center and Optimal Blue

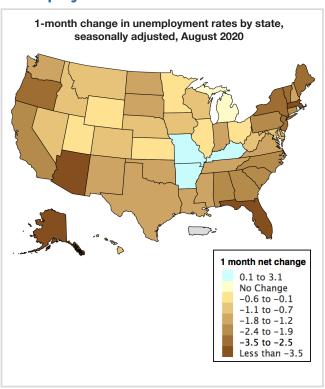
Source: U.S. Bureau of Labor Statistics

#### **States Reopening**



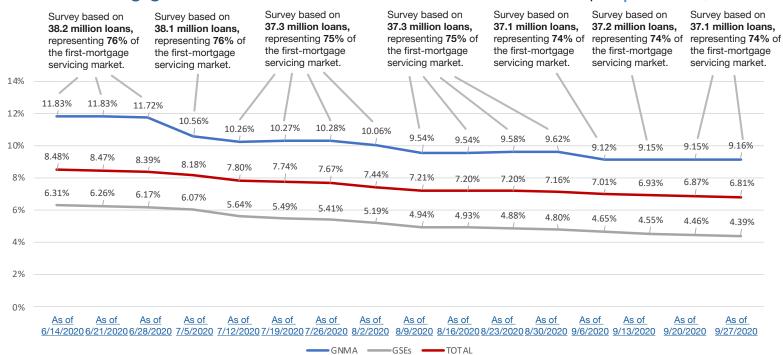
Source: The New York Times

#### **Unemployment Rate**



#### **Share of Mortgage Loans in Forbearance**

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Source: Mortgage Bankers Association (MBA) Forbearance and Call Volume Survey

#### **Active Forbearance Plans**

Date	Loans in forbearance	% of loans in forbearance	UPB of loans in forbear-ance	Est. Monthly P&I advances
As of April 16	2.9 million	5.5%	\$651 billion	\$3.6 billion
As of April 23	3.4 million	6.4%	\$754 billion	\$4.2 billion
As of April 30	3.8 million	7.3%	\$841 billion	\$4.7 billion
As of May 7	4.1 million	7.7%	\$890 billion	\$5 billion
As of May 12	4.7 million	8.8%	\$1.026 trillion	\$5.7 billion
As of May 19	4.8 million	9.0%	\$1.044 trillion	\$5.8 billion
As of May 26	4.8 million	9.0%	\$1.052 trillion	\$5.8 billion
As of June 2	4.7 million	8.9%	\$1.044 trillion	\$5.8 billion
As of June 9	4.7 million	8.8%	\$1.028 trillion	\$5.7 billion
As of June 16	4.6 million	8.7%	\$1.012 trillion	\$5.6 billion
As of June 23	4.7 million	8.8%	\$1.025 trillion	\$5.7 billion
As of July 3	4.6 million	8.6%	\$995 billion	\$5.6 billion
As of July 7	4.1 million	7.8%	\$898 billion	\$5.1 billion
As of July 14	4.1 million	7.8%	\$889 billion	\$5.0 billion
As of July 21	4.1 million	7.8%	\$890 billion	\$5.0 billion
As of July 28	4.1 million	7.7%	\$879 billion	\$5.0 billion
As of August 3	4.0 million	7.5%	\$852 billion	\$4.9 billion
As of August 10	3.9 million	7.4%	\$834 billion	\$4.8 billion
As of August 21	3.9 million	7.4%	\$833 billion	\$4.8 billion
As of August 25	3.9 million	7.4%	\$828 billion	\$4.8 billion
As of Sept. 8	3.7 million	7.0%	\$789 billion	\$4.6 billion
As of Sept. 15	3.7 million	7.0%	\$781 billion	\$4.5 billion
As of Sept. 22	3.6 million	6.8%	\$751 billion	\$4.4 billion
As of Sept. 29	3.6 million	6.8%	\$751 billion	\$4.4 billion
As of Oct. 6	2.9 million	5.6%	\$614 billion	\$3.6 billion

### **Mortgage Credit Availability Index (MCAI)**

Month	MCAI Level	Change from previous month
<u>April 2019</u>	186.0	+2.1%
May 2019	189.5	+1.9%
<u>June 2019</u>	189.8	+0.2%
<u>July 2019</u>	189.0	-0.4%
<u>August 2019</u>	181.7	-3.9%
September 2019	183.4	+0.9%
October 2019	185.1	+0.9%
November 2019	188.9	+2.1%
December 2019	182.2	-3.5%
January 2020	181.9	-0.2%
February 2020	181.3	-0.3%
March 2020	152.1	-16.1%
<u>April 2020</u>	133.5	-12.2%
May 2020	129.3	-3.1%
<u>June 2020</u>	125.0	-3.3%
<u>July 2020</u>	126.9	+1.5%
August 2020	120.9	-4.7%
September 2020	118.6	-1.9%

Source: Mortgage Bankers Association Mortgage Credit Availability Index (MCAI)

# **Lender Overlays and Product/Channel Changes**

Wells Fargo	Minimum credit score of 680. No longer accepting applications for HELOCs.
US Bank	Minimum credit score of 680 and maximum DTI of 50% for FHA, VA, and USDA mortgages. Minimum credit score of 700 and maximum DTI of 43% when any funds used for closings costs or down payment are not borrower's own funds or gift funds.
Chase	Minimum credit score of 700 and maximum 80% LTV. No longer accepting applications for HELOCs.
Navy Federal Credit Union	No longer offering FHA loans.
Mr. Cooper	Closed its wholesale-broker platform.
Flagstar	Minimum credit score of 680 for FHA, VA, and USDA loans. Minimum credit score of 720 for HELOCs.
Better.com	Stopped offering FHA loans, increased minimum FICO score for borrowers, and no jumbo loans with LTVs above 80%.
loanDepot	Suspended investment properties with LTVs above 80% for all conventional products
TCF	Eliminated standalone HELOCs and limited piggyback 2nds to CLTVs of 85%.
Truist	Minimum credit score of 680 for FHA and VA loans. Maximum DTI of 50% for FHA and VA purchase loans.