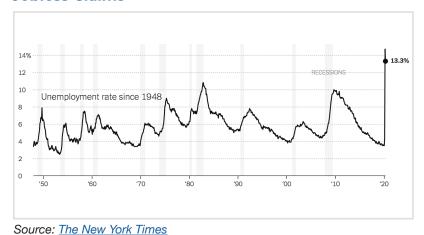


# **Market Trends We Are Watching**

Below is snapshot of data we are watching that will directly or indirectly impact housing and our industry—namely focused on: (1) employment; (2) mortgage forbearance; and (3) access to credit. In May, employers added 2.5 million jobs, bringing the unemployment rate down to 13.3% from 14.7%. Jobless claims remain at **more than 40 million for the last eleven weeks**. Maine, Oklahoma, Michigan, Kentucky and Oregon saw the largest rise in unemployment for the week ending May 30. As of June 5, 42 states have partially reopened for business. Even as states allowed re-openings, the vast majority of businesses are doing so under restrictions.

Additionally, the total number of loans now in forbearance increased to 8.46% of servicers' portfolio volume as of May 24 compared to 8.36% the prior week. Total loans in forbearance reached 4.7 million as of June 2, with a total unpaid principal balance of \$1.044 trillion. Access to credit was also tightened, with some large lenders making changes to their product or channel offerings. For the week of May 25 (week 22), purchase loan rate lock activity was remarkably up 24% from a year ago. In a continuation of last week's strong upward trend, purchase rate lock volume for the week of May 25 (week 22) was up 19% from a year ago, providing further evidence that the worst of the near term effects of the COVID-19 pandemic lockdown may be behind us.

#### **Jobless Claims**

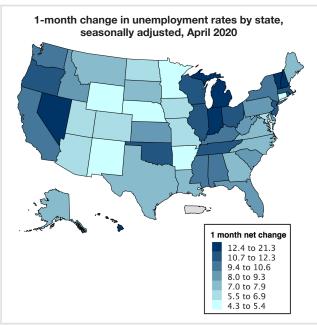


# **States Reopening**



Source: The New York Times

#### **Unemployment Rate**



#### Source: U.S. Bureau of Labor Statistics

## **Change in Purchase Loan Rate Lock Activity**

| below-average gains | 22: 2019 vs 2020 |
|---------------------|------------------|
| Las Vegas, NV       | -15%             |
| Minneapolis, MN     | -13%             |
| Boston, MA          | -13%             |
| Los Angeles, CA     | -8%              |
| New York, NY        | -6%              |
| Virginia Beach, VA  | -1%              |
| Seattle, WA         | -1%              |
| San Francisco, CA   | 5%               |
| Philadelphia, PA    | 6%               |
| Chicago, IL         | 6%               |
| Washington, DC      | 7%               |
| Indianapolis, IN    | 8%               |
| San Diego, CA       | 9%               |
| Cincinnati, OH      | 9%               |
| Sacramento, CA      | 9%               |
| Phoenix, AZ         | 12%              |
| Kansas City, MO     | 14%              |
| Cape Coral, FL      | 14%              |
| Charlotte, NC       | 15%              |
| Columbus, OH        | 17%              |
| Cleveland, OH       | 18%              |
| Denver, CO          | 18%              |
| Nashville, TN       | 18%              |
| Nation              | 19%              |

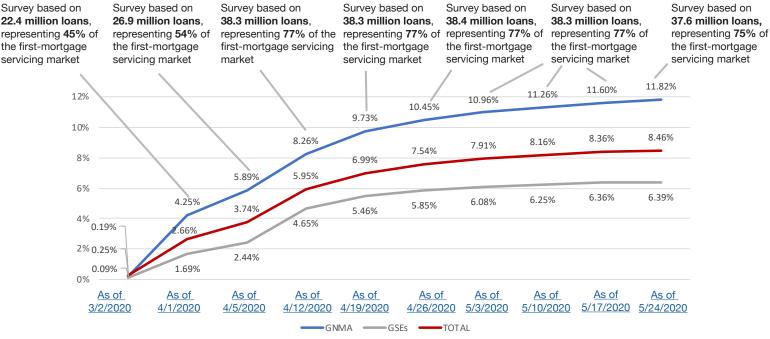
Metros with declines/ % change in rate locks, week

| Metros with above- | % change in rate locks, |
|--------------------|-------------------------|
| average gains      | week 22: 2019 vs 2020   |
| Nation             | 19%                     |
| Dallas, TX         | 21%                     |
| Detroit, MI        | 21%                     |
| Houston, TX        | 22%                     |
| Portland, OR       | 25%                     |
| Miami, FL          | 26%                     |
| Riverside-SB, CA   | 29%                     |
| Austin, TX         | 31%                     |
| St. Louis, MO      | 32%                     |
| Baltimore, MD      | 33%                     |
| Tampa, FL          | 34%                     |
| Atlanta, GA        | 36%                     |
| San Antonio, TX    | 37%                     |
| North Port, FL     | 38%                     |
| Raleigh, NC        | 39%                     |
| Orlando, FL        | 41%                     |
| Pittsburgh, PA     | 54%                     |
| Jacksonville, FL   | 59%                     |

Source: AEI Housing Center and Optimal Blue

## **Share of Mortgage Loans in Forbearance**

# USMI Member Report | June 5, 2020



Source: Mortgage Bankers Association (MBA) Forbearance and Call Volume Survey

### **Active Forbearance Plans**

## **Mortgage Credit Availability Index (MCAI)**

| Date              | Loans in forbear-ance | % of loans in forbearance | UPB of loans in for-<br>bearance | Est.<br>Monthly P&I<br>advances | Data                         |
|-------------------|-----------------------|---------------------------|----------------------------------|---------------------------------|------------------------------|
| As of<br>April 16 | 2.9<br>million        | 5.5%                      | \$651 billion                    | \$3.6 billion                   | 53 million active loan count |
| As of<br>April 23 | 3.4<br>million        | 6.4%                      | \$754 billion                    | \$4.2 billion                   | 53 million active loan count |
| As of<br>April 30 | 3.8<br>million        | 7.3%                      | \$841 billion                    | \$4.7 billion                   | 53 million active loan count |
| As of<br>May 7    | 4.1<br>million        | 7.7%                      | \$890 billion                    | \$5 billion                     | 53 million active loan count |
| As of<br>May 12   | 4.7<br>million        | 8.8%                      | \$1.026<br>trillion              | \$5.7 billion                   | 53 million active loan count |
| As of<br>May 19   | 4.8<br>million        | 9.0%                      | \$1.044<br>trillion              | \$5.8 billion                   | 53 million active loan count |
| As of<br>May 26   | 4.8 million           | 9.0%                      | \$1.052<br>trillion              | \$5.8 billion                   | 53 million active loan count |
| As of June 2      | 4.7<br>million        | 8.9%                      | \$1.044<br>trillion              | \$5.8 billion                   | 53 million active loan count |

| Month             | MCAI<br>Level | Change from previous month |
|-------------------|---------------|----------------------------|
| <u>April 2019</u> | 186.0         | +2.1%                      |
| May 2019          | 189.5         | +1.9%                      |
| <u>June 2019</u>  | 189.8         | +0.2%                      |
| <u>July 2019</u>  | 189.0         | -0.4%                      |
| August 2019       | 181.7         | -3.9%                      |
| September 2019    | 183.4         | +0.9%                      |
| October 2019      | 185.1         | +0.9%                      |
| November 2019     | 188.9         | +2.1%                      |
| December 2019     | 182.2         | -3.5%                      |
| January 2020      | 181.9         | -0.2%                      |
| February 2020     | 181.3         | -0.3%                      |
| March 2020        | 152.1         | -16.1%                     |
| <u>April 2020</u> | 133.5         | -12.2%                     |

Source: Mortgage Bankers Association Mortgage Credit Availability Index (MCAI)

Source: Black Knight McDash Flash Forbearance Tracker

# **Lender Overlays and Product/Channel Changes**

| Wells Fargo                  | Minimum credit score of 680. No longer accepting applications for HELOCs.  |
|------------------------------|--|
| US Bank                      | Minimum credit score of 680 and maximum DTI of 50% for FHA, VA, and USDA mortgages. Minimum credit score of 700 and maximum DTI of 43% when any funds used for closings costs or down payment are not borrower's own funds or gift finds |
| Chase                        | Minimum credit score of 700 and maximum 80% LTV. No longer accepting applications for HELOCs.  |
| Navy Federal<br>Credit Union | No longer offering FHA loans.  |

| Mr. Cooper | Closed its wholesale-broker platform.   |
|------------|---|
| Flagstar   | Minimum credit score of 680 for FHA, VA, and USDA loans. Minimum credit score of 720 for HELOCs.                |
| Better.com | Stopped offering FHA loans, increased minimum FICO score for borrowers, and no jumbo loans with LTVs above 80%. |
| loanDepot  | Suspended investment properties with LTVs above 80% for all conventional products                               |
| TCF        | Eliminated standalone HELOCs and limited pig-<br>gyback 2nds to CLTVs of 85%.                                   |
| Truist     | Minimum credit score of 680 for FHA and VA loans. Maximum DTI of 50% for FHA and VA purchase loans.             |