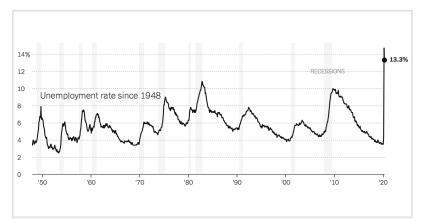


Market Trends We Are Watching

Below is snapshot of data we are watching that will directly or indirectly impact housing and our industry—namely focused on: (1) employment; (2) mortgage forbearance; and (3) access to credit. In the last week, employers added 1.5 million jobs, bringing the unemployment rate up to 14.4% from 13.3%. Jobless claims remain at **nearly 42 million for the last twelve weeks**. Florida, California, Oklahoma and Mississippi saw the largest rise in unemployment for the week ending June 6. As of June 11, 47 states have partially reopened for business. Even as states allowed re-openings, the vast majority of businesses are doing so under restrictions.

Additionally, the total number of loans now in forbearance increased to 8.53% of servicers' portfolio volume as of May 31 compared to 8.46% the prior week. Total loans in forbearance reached 4.7 million as of June 9, with a total unpaid principal balance of \$1.028 trillion. Access to credit was also tightened, with some large lenders making changes to their product or channel offerings. In a continuation of the last three weeks' strong upward trend, purchase rate lock volume for the week of May 30 (week 23) was up 21% from a year ago. This provides further evidence that the worst of the near term effects of the COVID-19 pandemic lockdown may be behind us on a national level. However, much of the Northeast, Midwest, and West are lagging the national trend. Purchase rate lock volume is back to its level from before the onset of the pandemic (weeks 1 to 8) when purchase rate lock volume was up 24% on average compared to 2019.

Jobless Claims



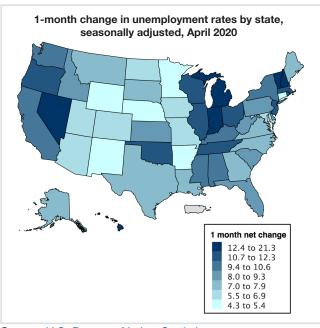
States Reopening



Source: The New York Times

Unemployment Rate

Source: The New York Times



Source: <u>U.S. Bureau of Labor Statistics</u>

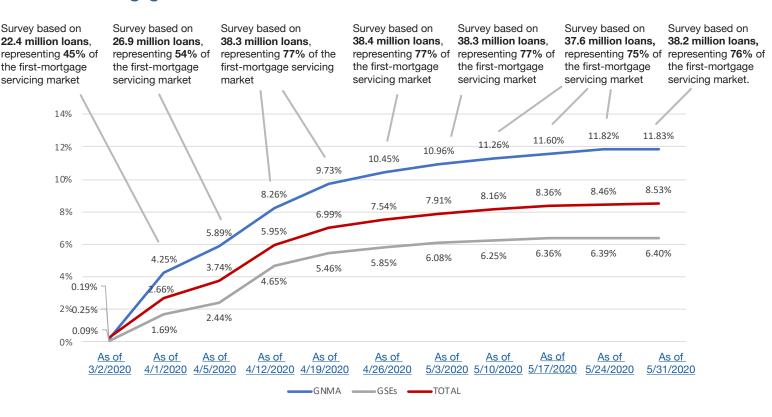
Change in Purchase Loan Rate Lock Activity

Metros with declines/ below-average gains	% change in rate locks, week 23: 2019 vs 2020
Minneapolis, MN	-9%
Seattle, WA	-3%
Nashville, TN	0%
Los Angeles, CA	1%
Indianapolis, IN	2%
Kansas City, MO	2%
Boston, MA	3%
Washington, DC	4%
Chicago, IL	5%
New York, NY	9%
Cincinnati, OH	11%
Charlotte, NC	13%
Denver, CO	14%
San Diego, CA	14%
Dallas, TX	15%
Orlando, FL	17%
Virginia Beach, VA	18%
Cleveland, OH	19%
Phoenix, AZ	20%
Nation	21%

Metros with above- average gains	% change in rate locks, week 23: 2019 vs 2020		
Nation	21%		
Detroit, MI	21%		
Houston, TX	22%		
Philadelphia, PA	23%		
San Francisco, CA	24%		
Raleigh, NC	24%		
Sacramento, CA	25%		
Austin, TX	25%		
Riverside-SB, CA	25%		
St. Louis, MO	26%		
Baltimore, MD	26%		
Columbus, OH	26%		
Tampa, FL	28%		
Las Vegas, NV	29%		
San Antonio, TX	30%		
Atlanta, GA	30%		
Portland, OR	32%		
Miami, FL	32%		
Cape Coral, FL	34%		
North Port, FL	39%		
Jacksonville, FL	44%		
Pittsburgh, PA	87%		

Source: AEI Housing Center and Optimal Blue

Share of Mortgage Loans in Forbearance



Source: Mortgage Bankers Association (MBA) Forbearance and Call Volume Survey

Active Forbearance Plans

Mortgage Credit Availability Index (MCAI)

Date	Loans in forbear-ance	% of loans in forbearance	UPB of loans in for- bearance	Est. Monthly P&I advances	Data
As of April 16	2.9 million	5.5%	\$651 billion	\$3.6 billion	53 million active loan count
As of April 23	3.4 million	6.4%	\$754 billion	\$4.2 billion	53 million active loan count
As of April 30	3.8 million	7.3%	\$841 billion	\$4.7 billion	53 million active loan count
As of May 7	4.1 million	7.7%	\$890 billion	\$5 billion	53 million active loan count
As of May 12	4.7 million	8.8%	\$1.026 trillion	\$5.7 billion	53 million active loan count
As of May 19	4.8 million	9.0%	\$1.044 trillion	\$5.8 billion	53 million active loan count
As of May 26	4.8 million	9.0%	\$1.052 trillion	\$5.8 billion	53 million active loan count
As of June 2	4.7 million	8.9%	\$1.044 trillion	\$5.8 billion	53 million active loan count
As of June 9	4.7 million	8.8%	\$1.028 trillion	\$5.7 billion	53 million active loan count

Month	MCAI Level	Change from previous month
<u>April 2019</u>	186.0	+2.1%
May 2019	189.5	+1.9%
<u>June 2019</u>	189.8	+0.2%
<u>July 2019</u>	189.0	-0.4%
<u>August 2019</u>	181.7	-3.9%
September 2019	183.4	+0.9%
October 2019	185.1	+0.9%
November 2019	188.9	+2.1%
December 2019	182.2	-3.5%
January 2020	181.9	-0.2%
February 2020	181.3	-0.3%
March 2020	152.1	-16.1%
<u>April 2020</u>	133.5	-12.2%
May 2020	129.3	-3.1%

Source: Mortgage Bankers Association Mortgage Credit Availability Index (MCAI)

Source: Black Knight McDash Flash Forbearance Tracker

Lender Overlays and Product/Channel Changes

Wells Fargo	Minimum credit score of 680. No longer accepting applications for HELOCs.				
US Bank	Minimum credit score of 680 and maximum DTI of 50% for FHA, VA, and USDA mortgages. Minimum credit score of 700 and maximum DTI of 43% when any funds used for closings costs or down payment are not borrower's own funds or gift funds.				
Chase	Minimum credit score of 700 and maximum 80% LTV. No longer accepting applications for HELOCs.				
Navy Federal Credit Union	No longer offering FHA loans.				
Mr. Cooper	Closed its wholesale-broker platform.				
Flagstar	Minimum credit score of 680 for FHA, VA, and USDA loans. Minimum credit score of 720 for HELOCs.				
Better.com	Stopped offering FHA loans, increased minimum FICO score for borrowers, and no jumbo loans with LTVs above 80%.				
IoanDepot	Suspended investment properties with LTVs above 80% for all conventional products				
TCF	Eliminated standalone HELOCs and limited piggyback 2nds to CLTVs of 85%.				
Truist	Minimum credit score of 680 for FHA and VA loans. Maximum DTI of 50% for FHA and VA purchase loans.				