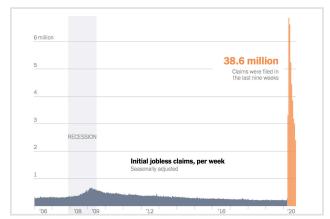


Market Trends We Are Watching

Below is snapshot of data we are watching that will directly or indirectly impact housing and our industry—namely focused on: (1) employment; (2) mortgage forbearance; and (3) access to credit. For the week ending May 16, jobless claims reached nearly 2.4 million, bringing the total number of claims to **more than 38.6 million in the last nine weeks**. Florida, Georgia, Washington, New York and South Dakota saw the largest rise in unemployment for the week ending May 9. As of May 22, 36 states have partially reopened for business. Even as states allowed re-openings, the vast majority of businesses are doing so under restrictions.

Additionally, the total number of loans now in forbearance increased to 8.16% of servicers' portfolio volume as of May 10 compared to 7.91% the prior week. Total loans in forbearance reached 4.1 million as of May 7, with a total unpaid principal balance of \$890 billion. Access to credit was also tightened, with some large lenders making changes to their product or channel offerings. For the week of May 11 (week 20), purchase loan rate lock activity was remarkably unchanged from a year ago. Compared to the bumper start of the year, volume is still down, but the market has substantially improved from weeks 14-18 when the average weekly year-over-year decline was 15%.

Jobless Claims



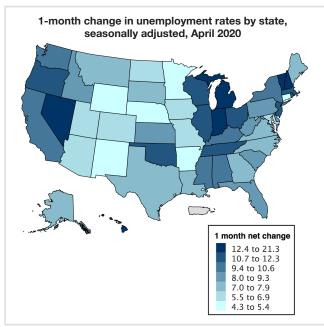
Source: The New York Times

States Reopening



Source: The New York Times

Unemployment Rate



Source: U.S. Bureau of Labor Statistics

Change in Purchase Loan Rate Lock Activity

Metros with an above average decline	% change in rate locks, week 20: 2019 vs 2020
Pittsburgh, PA	-57%
Boston, MA	-36%
New York, NY	-30%
Philadelphia, PA	-29%
Los Angeles, CA	-24%
San Francisco, CA	-23%
Miami, FL	-21%
Las Vegas, NV	-18%
Minneapolis, MN	-18%
Detroit, MI	-14%
Chicago, IL	-14%
Seattle, WA	-13%
Sacramento, CA	-13%
Washington, DC	-10%
Kansas City, MO	-8%
Orlando, FL	-7%
Phoenix, AZ	-6%
Denver, CO	-4%
Indianapolis, IN	-2%
Nation	0%

Metros with a below average or no decline	% change in rate locks, week 20: 2019 vs 2020
Nation	0%
Cincinnati, OH	0%
Baltimore, MD	1%
San Diego, CA	3%
North Port, FL	5%
Portland, OR	5%
Virginia Beach, VA	6%
Jacksonville, FL	6%
Atlanta, GA	9%
Nashville, TN	9%
Riverside-SB, CA	11%
Columbus, OH	13%
Houston, TX	14%
Austin, TX	14%
Tampa, FL	15%
Dallas, TX	16%
Cape Coral, FL	16%
Cleveland, OH	17%
Charlotte, NC	18%
San Antonio, TX	22%
St. Louis, MO	25%
Raleigh, NC	28%

Source: AEI Housing Center and Optimal Blue

Share of Mortgage Loans in Forbearance

Survey based on Survey based on 22.4 million loans, 26.9 million loans. representing 45% of representing 54% of the first-mortgage the first-mortgage servicing market servicing market market 12%

Survey based on 38.3 million loans. representing 77% of the first-mortgage servicing

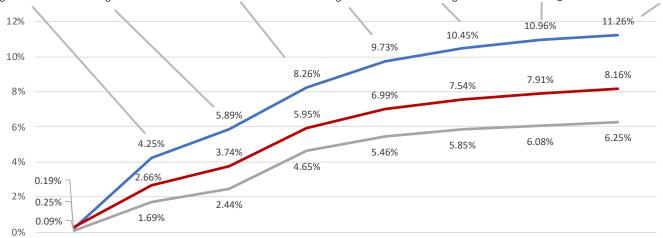
Survey based on 38.3 million loans, representing 77% of the first-mortgage servicing market

Survey based on 38.4 million loans, representing 77% of the first-mortgage servicing market

Survey based on 38.3 million loans. representing 77% of the first-mortgage servicing market

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Survey based on 38.3 million loans. representing 77% of the first-mortgage servicing market



As of 3/2/2020 As of 4/1/2020 As of 4/5/2020 As of 4/12/2020 As of 4/19/2020 As of 4/26/2020 As of 5/3/2020 As of 5/10/2020

GNMA — **GSEs**

Active Forbe	arance	Plans
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Date	Loans in forbear-ance	% of loans in forbear-ance	UPB of loans in forbear- ance	Est. Monthly P&I advances	Data
As of April 16	2.9 million	5.5%	\$651 billion	\$3.6 billion	53 million active loan count
As of April 23	3.4 million	6.4%	\$754 billion	\$4.2 billion	53 million active loan count
As of April 30	3.8 million	7.3%	\$841 billion	\$4.7 billion	53 million active loan count
As of May 7	4.1 million	7.7%	\$890 billion	\$5 billion	53 million active loan count
As of May 12	4.7 million	8.8%	\$1.026 trillion	\$5.7 billion	53 million active loan count
As of May 19	4.8 million	9.0%	\$1.044 trillion	\$5.8 billion	53 million active loan count

Source: Mortgage Bankers Association (MBA) Forbearance and Call Volume Survey

Month	MCAI Level	Change from previous month
<u>April 2019</u>	186.0	+2.1%
May 2019	189.5	+1.9%
June 2019	189.8	+0.2%
July 2019	189.0	-0.4%
<u>August 2019</u>	181.7	-3.9%
September 2019	183.4	+0.9%
October 2019	185.1	+0.9%
November 2019	188.9	+2.1%
December 2019	182.2	-3.5%
January 2020	181.9	-0.2%
February 2020	181.3	-0.3%
March 2020	152.1	-16.1%
<u>April 2020</u>	133.5	-12.2%

Source: Mortgage Bankers Association Mortgage Credit Availability Index (MCAI)

Source: Black Knight McDash Flash Forbearance Tracker

Lender Overlays and Product/Channel Changes

Wells Fargo	Minimum credit score of 680. No longer accepting applications for HELOCs.
US Bank	Minimum credit score of 680 and maximum DTI of 50% for FHA, VA, and USDA mortgages. Minimum credit score of 700 and maximum DTI of 43% when any funds used for closings costs or down payment are not borrower's own funds or gift finds
Chase	Minimum credit score of 700 and maximum 80% LTV. No longer accepting applications for HELOCs.
Navy Federal Credit Union	No longer offering FHA loans.

Mr. Cooper	Closed its wholesale-broker platform.
Flagstar	Minimum credit score of 680 for FHA, VA, and USDA loans. Minimum credit score of 720 for HELOCs.
Better.com	Stopped offering FHA loans, increased minimum FICO score for borrowers, and no jumbo loans with LTVs above 80%.
loanDepot	Suspended investment properties with LTVs above 80% for all conventional products
TCF	Eliminated standalone HELOCs and limited pig- gyback 2nds to CLTVs of 85%.
Truist	Minimum credit score of 680 for FHA and VA loans. Maximum DTI of 50% for FHA and VA purchase loans.